



TABASCO



TABASCO

The Engine of the *Future*

INVESTMENTS AND BUSINESS OPPORTUNITIES

2024

United States of America

LOCATION



Gulf of Mexico

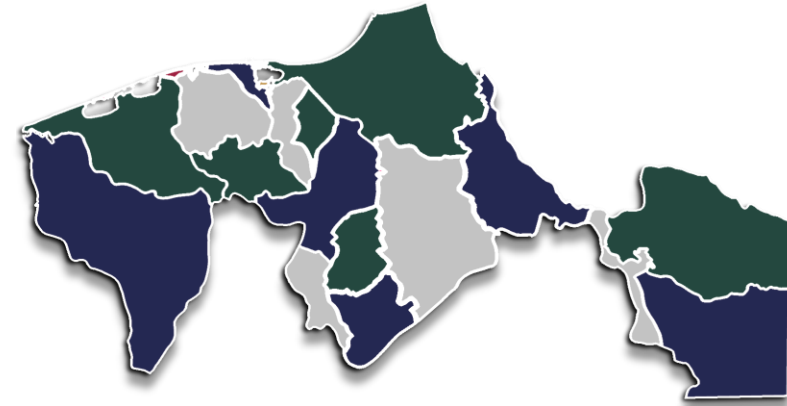
MEXICO

Pacific Ocean

Guatemala

Belize

Honduras



TABASCO

is located in the Southeast of Mexico and stretches from the coastal plain of the Gulf of Mexico. It has an area of 25,470 km², which represents 1.3% of the country's surface area.

17 Municipalities

5 Regions

Capital City Villahermosa



2,475,236
POPULATION





DATA TABASCO

\$31,965.04 USD Million in
Gross Domestic Product 2022
17% annual growth
(compared to 2021)

**41.8% increase in Net
Jobs for the period
2018 - 2023**

Annual Growth of **2.4%** in
Economic Activity as of
Q2 2023

4% rate
2nd place nationally
Unemployment Rate Q3 2023
(compared to the same period in 2022)

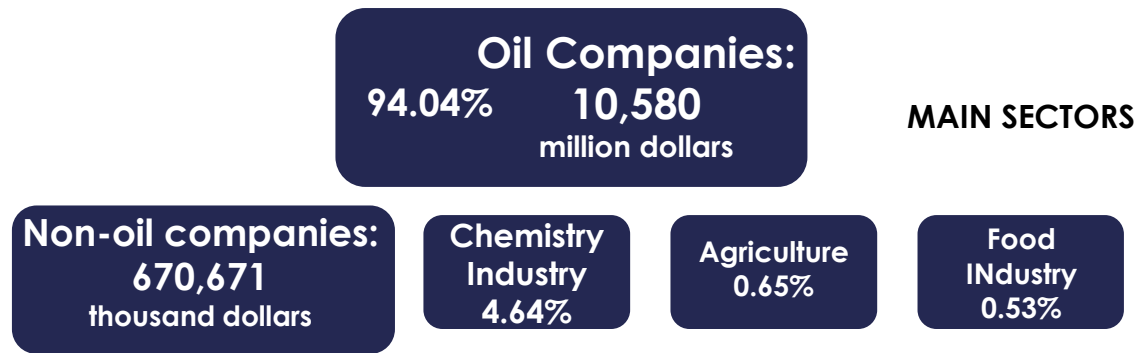
Dropped 2 places nationally: innovation
and infrastructure
Significant improvements: Environment:
7^; Economy: **4^**
1st place in **real growth rate** in the last
three years
(2023)

1.89% Nationwide **Crime
Incidences 2023**
Decrease of **-27%** in
incidences during the
period 2018 - 2023

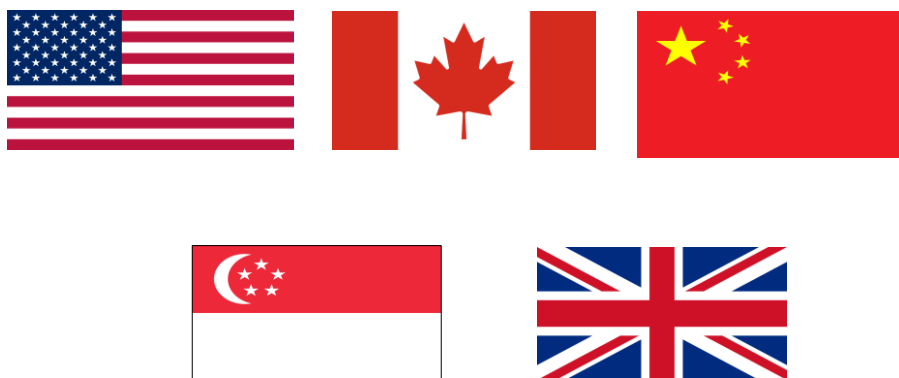


DATA TABASCO

+11,251 USD Million EXPORTS (3Q 2023)

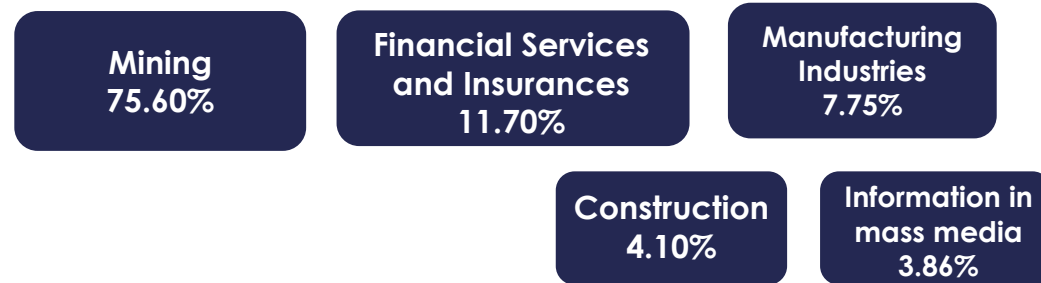


MAIN BUSINESS PARTNERS

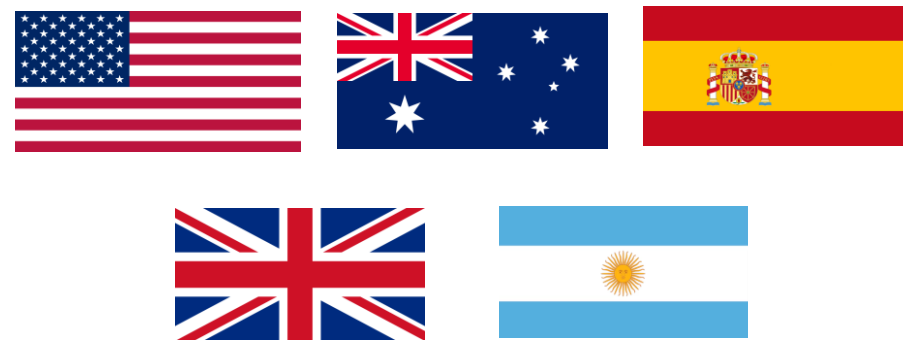


FOREIGN DIRECT INVESTMENT +1,600 USD Million

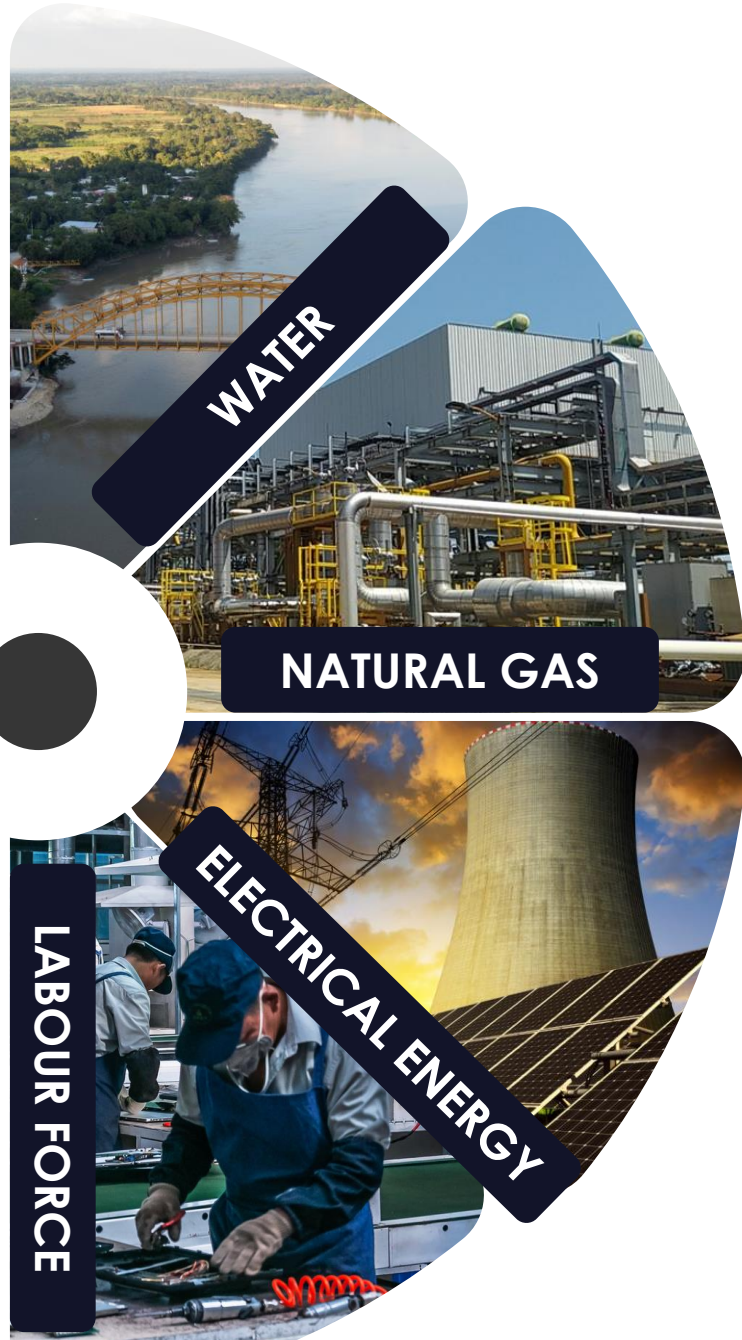
MAIN SECTORS



INVESTMENT ORIGIN



WHY INVEST IN TABASCO?



INCENTIVES

- ❖ Tax incentives for the Value Added Tax (VAT) from 16% to 8% and Income Tax (ISR) from 30% to 20% in the municipalities of Balancan and Tenosique
- ❖ Funding to support new investments
- ❖ Strategic Fiscalized Zone
- ❖ Subsidies for training
- ❖ Payroll incentives
- ❖ Job Board
- ❖ Local supply chain
- ❖ Availability of land

LEGAL FRAMEWORK

- ❖ Permits.
- ❖ Business legal advisory
- ❖ Close relationship between federal, state, and municipal governments.
- ❖ Legal certainty and security climate for investment attraction
- ❖ Labor peace
- ❖ International Customs and Availability of Customs Agents

CONCIERGE

- ❖ Accompaniment and advice for Soft-landing and Aftercare
- ❖ One-stop shop for business and investments (new businesses, cost reduction, and streamlining bureaucratic procedures)
- ❖ Customs services in the state
- ❖ Available workforce
- ❖ Logistics and connectivity

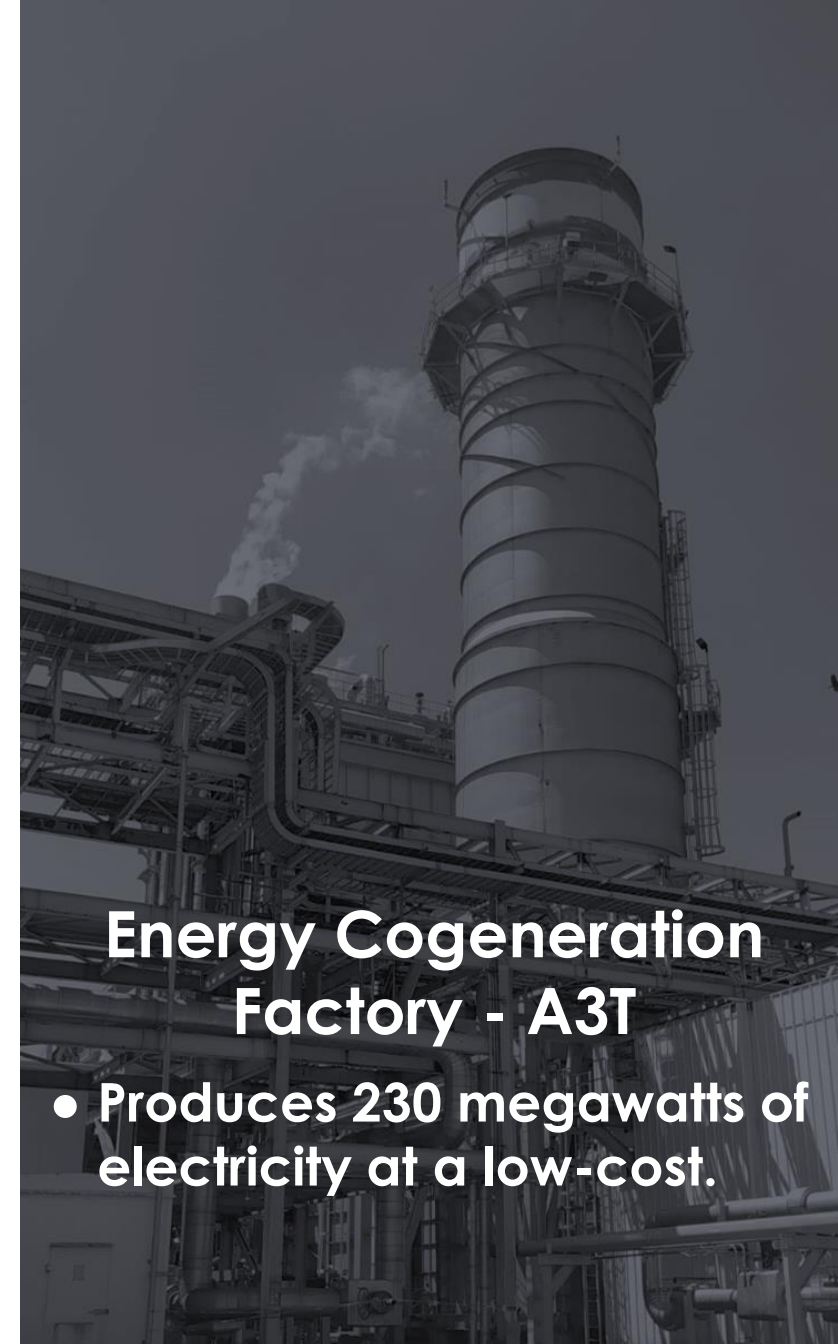
WATER AND ENERGY SUPPLY

TABASCO concentrates approximately **35%** of the country's freshwater resources



- **29,800** ha of coastal lagoons
- **110,000** ha of inland waters
- **4,000** km of rivers

GROUNDWATER / AQUIFERS



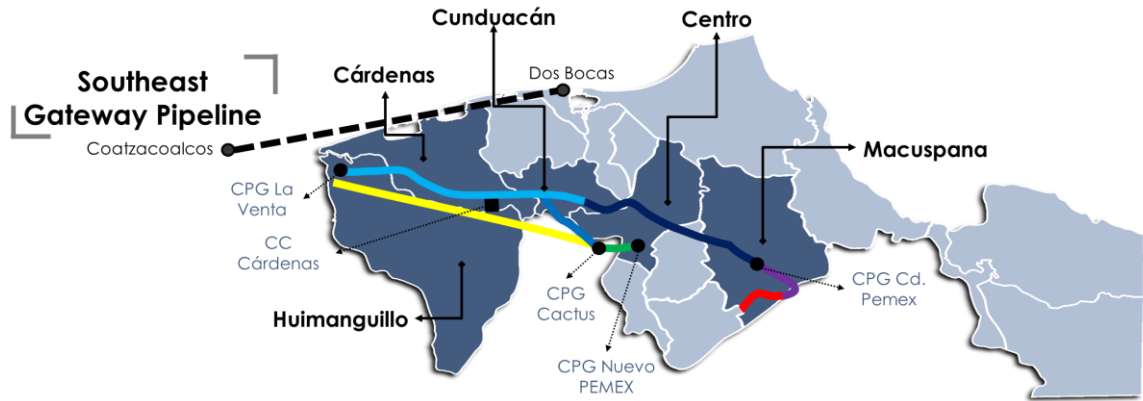
Energy Cogeneration Factory - A3T

- Produces 230 megawatts of electricity at a low-cost.



NATURAL GAS

AVAILABLE NATURAL GAS INFRASTRUCTURE – SISTRANGAS AND NEW PIPELINES PROJECTS



- TC ENERGY-CFE
- Gas Processing Complex (PEMEX)
- Compression plants (PEMEX)

Tabasco concentrates the most important injection points that supply the SISTRANGAS:

- Ciudad Pemex
- Nuevo Pemex
- La Venta

Cactus Gas Processing Complex

Coming soon: Dos Bocas

These 5 municipalities concentrates the 64% of economic units.

Average Natural Gas Demand 2022 - 2025 (MMpcd)

YEAR	DEMAND
2022	4.30
2023	5.05
2024	5.73
2025	6.38
Average	5.39

Available Capacity (Mmpcd)

Color	D.N. (in)	Name	Available Capacity (Mmpcd)
Red	10	Alcalde M - Cementos Apasco	9
Purple	16	Cd. Pemex - Alcalde Mayor	9
Dark Blue	24	Cd. Pemex - El Misterio L2	50
Light Blue	24	Cd. Pemex - N. Teapa L1	0
Green	30	Nuevo Pemex - EM Cactus	50
Light Green	36	Cactus - El Misterio	200
Yellow	48	Cactus - San Fernando	

Availability of 318 Million cubic feet per day

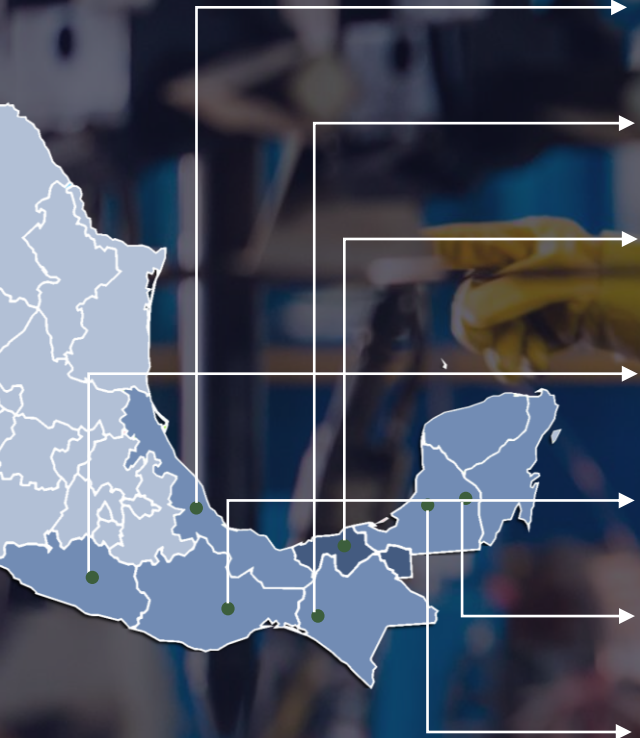
Gateway to the Southeast's capacity to transport 1,300 Mmpcd (2025)

Note: Available capacity may vary with the introduction of new projects.



HUMAN TALENT

South – southeast 2021 - 2022



Veracruz:
23K graduates

Chiapas:
9K graduates

Tabasco:
8K graduates

Guerrero:
7K graduates

Oaxaca:
7K graduates

Yucatán:
6K graduates

Campeche:
3K graduates

Quintana Roo:
3K graduates

TABASCO has a SKILLED WORKFORCE IN HIGH-PERFORMANCE INDUSTRY.

62 COLLEGE
EDUCATION INSTITUTIONS

16 Public Universities

10 Technological
Institutes

28 Private Universities

6 Research Centers



United States
of America

TABASCO

Federal Investment Center

MAIN PROJECTS

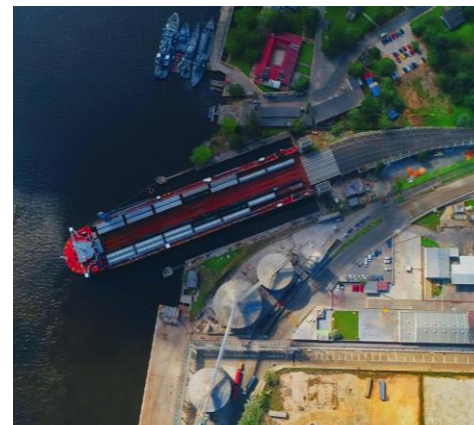


OLMECCA REFINERY

340,000 barrels per day.
Investment amount: USD 8 billion.
Jobs created: 23,000
Investment of 11,650 Million Pesos
(Forbes data)

MAYA TRAIN

1,460 km of railway lines in the southeast.
Investment amount: USD 7 billion.
Jobs created: 10,000
Total estimated investment by 2024 of
480 Million Pesos



INTEROCEANIC CORRIDOR

Logistics platform connecting the
Pacific Ocean and the Gulf of
Mexico. Multimodal logistics.
Intention to install 4.5 billion dollars
(Forbes)



THE ENERGY HUB OF MEXICO

PROJECTED INVESTMENT IN OIL AND GAS

86% OF THE TOTAL INVESTMENT IS CONCENTRATED IN 3 SOUTHEASTERN STATES:

- Campeche
- Tabasco
- Veracruz

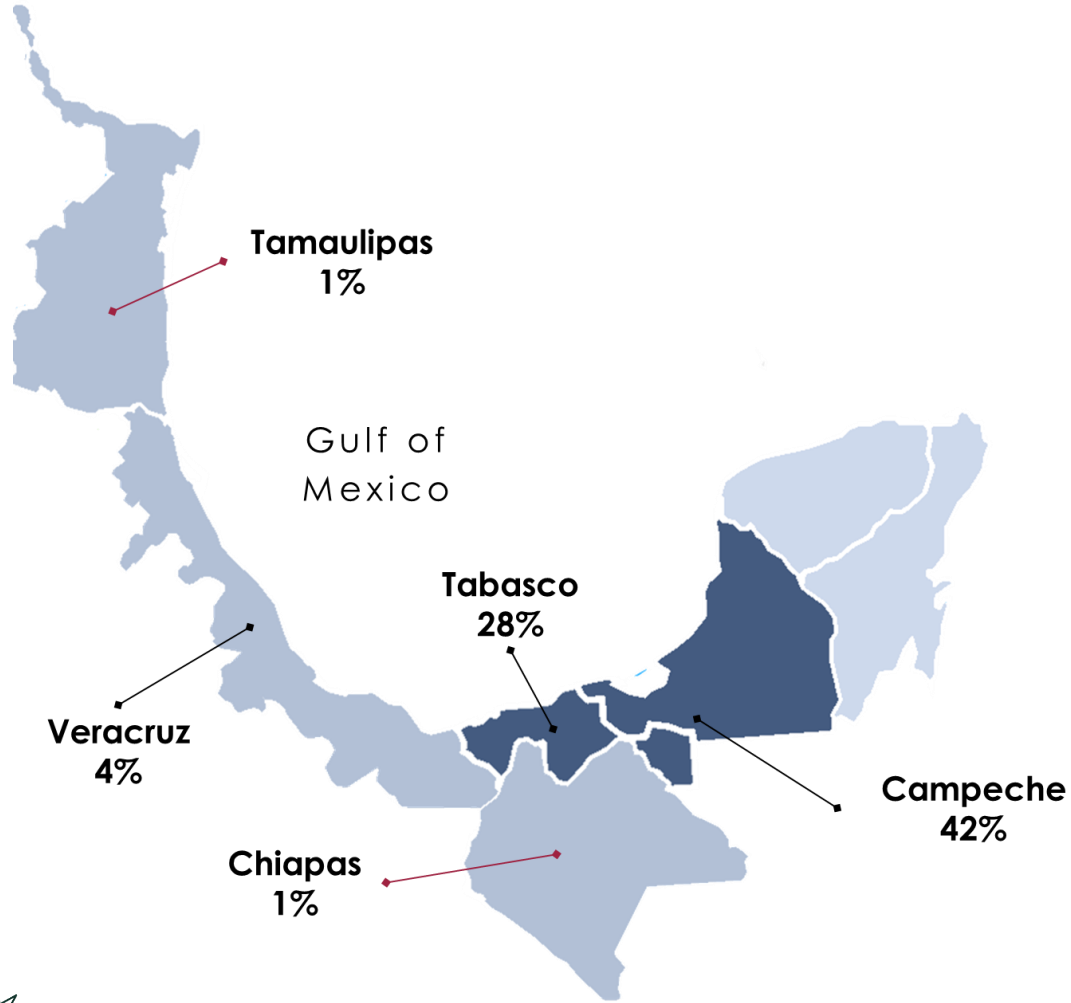
Tabasco was awarded 37 contracts for activities onshore, offshore (shallow and deep waters), and "farmout" projects.

TABASCO & CAMPECHE REPRESENT

76%

OF THE **GDP FROM OIL MINING**, THE HIGHEST PERCENTAGE IN THE COUNTRY.

The Southeast region of **Mexico**, concentrates one of the **most important** economic activities: **Oil & Gas**

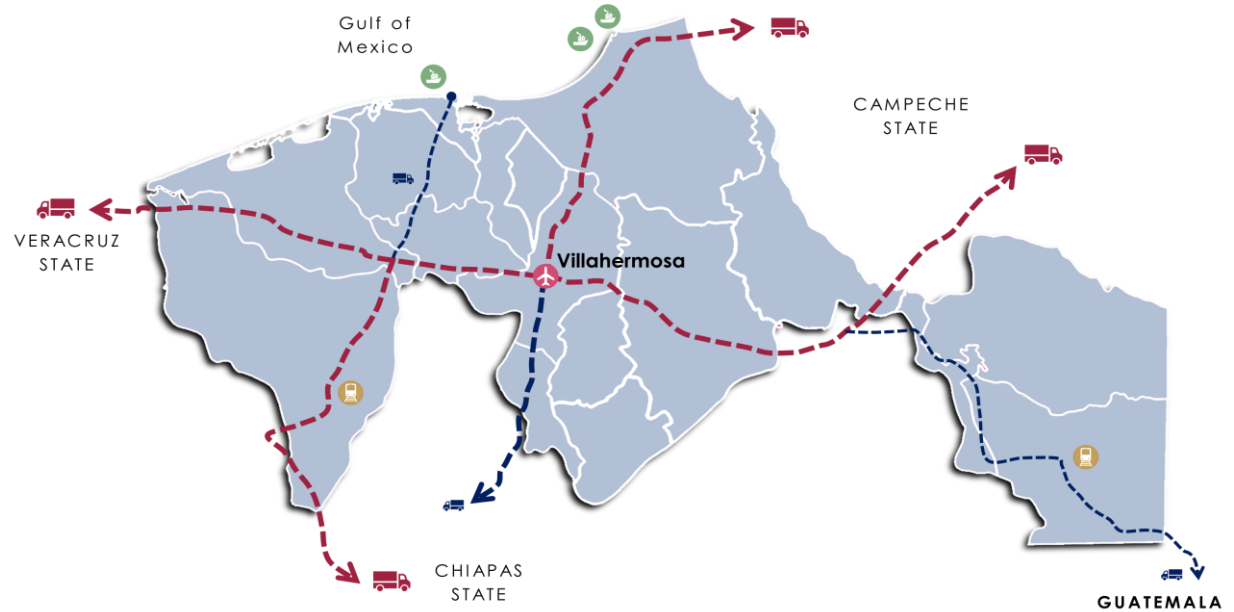




LOGISTICS



Tabasco is the gateway to the southeast and strengthens its leadership as the most efficient regional platform for logistics, distribution, trade, and services.



+70 Regional Distribution Centers

+15 Industrial Parks





PORT INFRASTRUCTURE

Dos Bocas Port

- ❖ Total area: 70 hectares
- ❖ Located 82 km from Villahermosa

Frontera Port

- ❖ Located in Centla, on the Grijalva riverside
- ❖ O&G is its core business besides commercial and fishing in small scale

NEW PORT TERMINAL

- ❖ Total area: 22 hectares
- ❖ Predominantly dedicated to activities related to Oil & Gas and small-scale commercial operation





AIR INFRASTRUCTURE



9 daily flights to CDMX



Connectivity to the most important cities of Mexico

- ❖ The largest plane that can land is a 757-200.
- ❖ Connection of flight network to major cities.
- ❖ The airport is located 95 km from the port of Dos Bocas. It handles commercial flights, cargo operations, tax customs and a heliport
- ❖ 14 tons of cargo handled daily on 6 flights. (Estafeta, TSM, DHL, MCS, Aeromexico and Aerocarga)

RAILWAY INFRASTRUCTURE



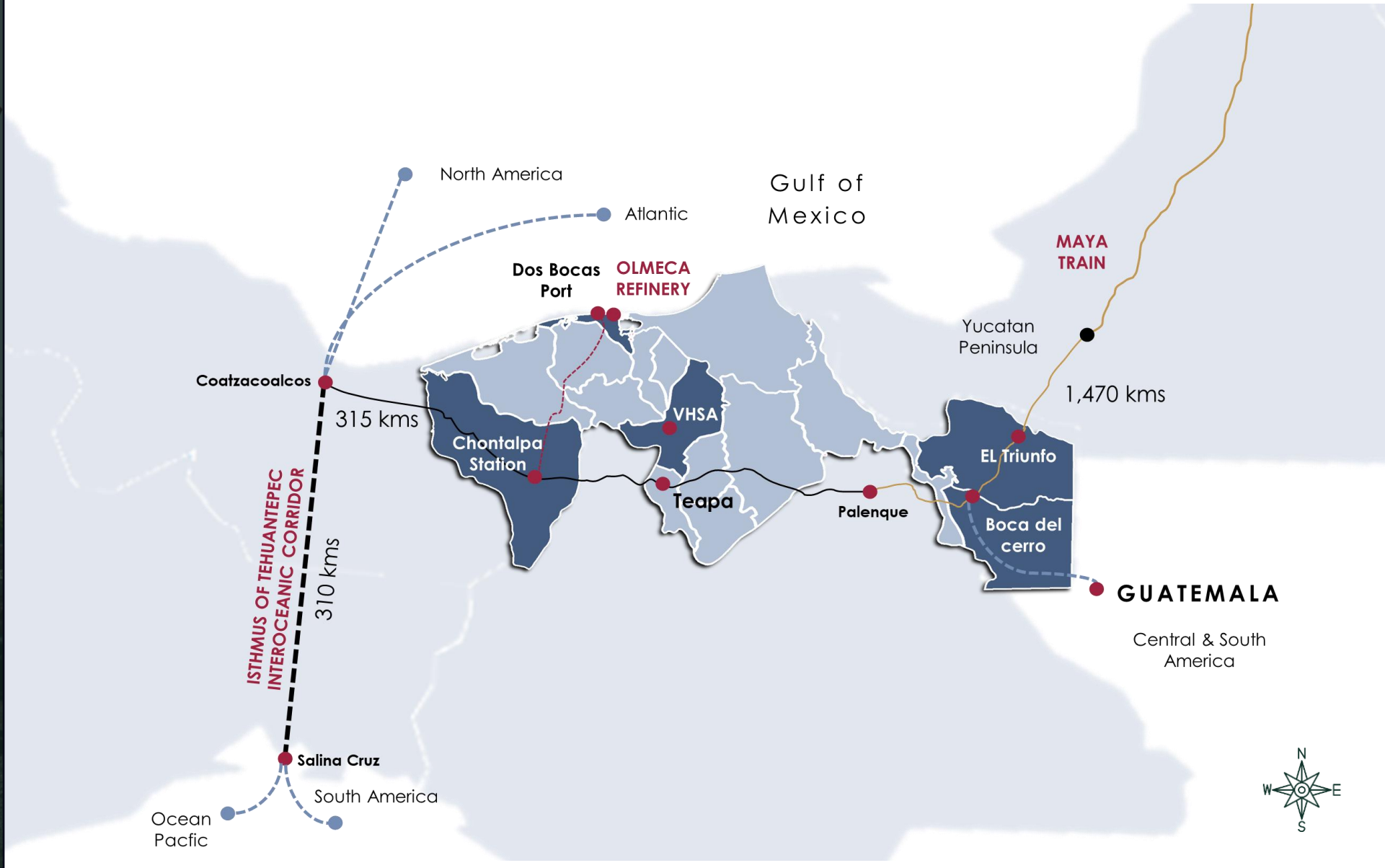
USMCA CORRIDOR

+ 320 km Railways

4 Stations:

- Chontalpa
- Boca del Cerro
- Teapa
- El Triunfo

Right of railway
Chontalpa Station - Dos
Bocas 94 km



CURRENT PROJECTS



New Ecological factory in Tabasco by the company ALPLA, for PET recycling, for the manufacture of containers, located in the municipality of Cunduacan



Recycling factory for tires, municipal solid waste, and biomass waste, to transform them into raw materials for cement manufacturing, located in the municipality of Macuspana



Development Hubs

Geographical spaces for industrial developments in Tabasco, with the benefits and incentives of the Interoceanic Corridor of the Isthmus of Tehuantepec



New milling at the Holcim Mexico Production factory in the municipality of Macuspana, to supply the southeastern states



New Tier 1 production factory for electrical harnesses for the automotive industry, located in the municipality of Cunduacan



Construction of a submarine pipeline "Gateway to the Southeast" that will transport natural gas from Tuxpan to delivery points in Coatzacoalcos, Veracruz, and Paraíso, Tabasco"

LOGISTIC PARK



NEW PORT TERMINAL



DIGITAL CONECTIVITY



**POTENTIAL
INVESTMENT
PROJECTS**

ENERGY INDUSTRY



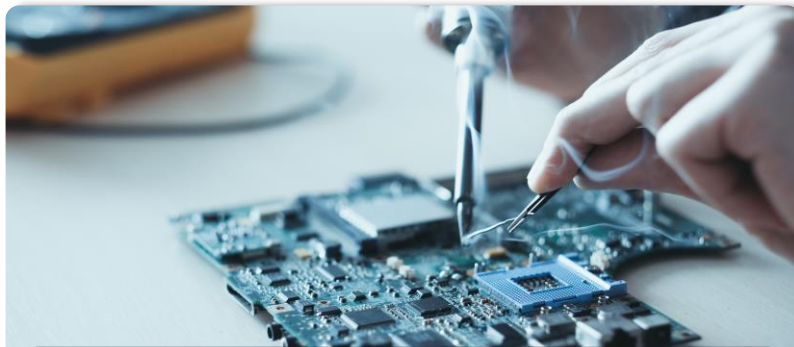
AUTOMOTIVE INDUSTRY



FOOD INDUSTRY



EDUCATION 5.0



INDUSTRIAL PARK



INVESTMENT OPPORTUNITIES



NEARSHORING



Innovation

- ❖ ICTs
- ❖ E-Commerce
- ❖ Connectivity
- ❖ Digital and Electronic
- ❖ Automation
- ❖ Artificial intelligence



Industry

- ❖ Automotive
- ❖ Electromobility
- ❖ Semiconductors
- ❖ Metal mechanics
- ❖ Chemistry
- ❖ Biomass
- ❖ Industrial Park
- ❖ Textile
- ❖ High Water Consumption



Energy

- ❖ Petrochemical
- ❖ Oil and Natural Gas
- ❖ Biofuel
- ❖ Cogeneration Plant
- ❖ Hydrogen



Agribusiness

- ❖ Food Processing
- ❖ Agro-ships
- ❖ Forest Plantations
- ❖ Agricultural Product Packing Plants
- ❖ Increasing Potential Crops in Sub-regions
- ❖ Aquaculture

INFORMATIVE BROCHURE



**AND LAST BUT
NOT LEAST...**

Tabasco is well known
for great gastronomy, natural
wonders & quality of life





TABASCO

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